

Name \_\_\_\_\_

UMS ID \_\_\_\_\_

## NON-MANAGEMENT COURSEWORK

### Non-Management Foundation: 6 courses (18 credits)

First Year/ Intermediate Seminar	
English 101	
English 102	

Economics 101	
Economics 102	
Math 134	

### General Education Requirements: 7 courses (21 credits) \*

Arts & Humanities (AR or HU)	
Arts & Humanities (AR or HU)	
Natural Science/Math (NS or MT)	
Natural Science/Math (NS or MT)	

Social & Behavioral Science (SB)	
Social & Behavioral Science (SB)	
World Languages & Cultures	

### Non-Business Electives (from CLA and CSM): 6 courses (18 credits)\*



\* At least four of the total thirteen courses within these distribution requirements and non-business electives must be at the 200 level or above.

### CM International Requirement: 1 course\*\*

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### CM Diversity Requirement: 1 course\*\*

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\*\* These courses may overlap with each other, with non-management requirements or management requirement.

### CM Writing Requirement: 1 course (3 credits)

BC 290 Analysis and Communication for Managers	
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pre-req: ENGL 101 & 102

## MANAGEMENT COURSEWORK

### Management Foundation: 3 courses (9 credits)

MSIS 110 Intro to Computers and Info. Systems	
MSIS 111 Managerial Statistics	
MSIS 212 Managerial Decision Making	

pre-req: none

pre-req: MATH 129, co-req: MSIS 110

pre-req: MSIS 110&111

### Management Core: 9 courses (27 credits)

AF 210 Financial Accounting	
AF 211 Managerial Accounting	
AF 301 Financial Management	
MGT 303 Managing Organizations	
MGT 330 Business Environment and Public Policy	
MGT 331 Managerial Ethics and Social Issues	
MKT 301 Principles of Marketing	
MSIS 301 Operations Management	
MGT 490 Strategic Management	

pre-req: 30 credits

pre-req: AF 210, 30 credits

pre-req: AF 211, 60 credits

pre-req: BC 290, 60 credits

pre-req: BC 290, 60 credits

pre-req: MGT 303, 60 credits

pre-req: BC 290, 60 credits

pre-req: MSIS 110&111, 60 credits

pre-req: AF 301, MSIS 301, MKT 301, MGT 303, MGT 330, MGT 331 (MGT 331 and MGT 490 may be taken concurrently.)

### CM Concentration: 5-7 courses (15-21 credits) Please consult course descriptions for pre-requisites. See back.



### Free Elective (may be from any college): 1-3 courses (3-9 credits)


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NOTE: 120 credits are required to earn the Bachelor of Science Degree from the University of Massachusetts – Boston.

## ADDITIONAL COURSEWORK (not-required once 120 credits are earned)


# COLLEGE OF MANAGEMENT CONCENTRATIONS

Students may declare a concentration after they have earned 60 credits.

## ACCOUNTING CONCENTRATION: 7 courses (21 credits)

AF 310		AF 311		AF 315		AF 363		AF 450		AF 470	

*one from: AF 330, AF 410, AF 433, AF 451, AF 462, AF 472, AF 487, AF 480, AF 485, AF 488*

## FINANCE CONCENTRATION: 5 courses (15 credits)

AF 325		AF 335		AF 495					

*Two from: AF 425, AF 426, AF 435, AF 445, AF 455, AF 475, AF 487, AF 480, AF 485*

## MANAGEMENT CONCENTRATION: 5 courses (15 credits)

MGT 401		MGT 421		MGT 434					

*Two from: MGT 402, MGT 431, MGT 450, MGT 470, MGT 478, MGT 480, MGT 488*

## MARKETING CONCENTRATION: 5 courses (15 credits)

MKT 310									

*Four from: MKT, 402, MKT 403, MKT 404, MKT 405, MKT 406, MKT 407, MKT 430, MKT 470, MKT 478, MKT 480*

## MANAGEMENT INFORMATION SYSTEMS CONCENTRATION: 6 courses (18 credits)

MSIS 310		MSIS 411		MSIS 461					

*Three from: MSIS 414, MSIS 415, MSIS 422, MSIS 425, MSIS 426, MSIS 427, MSIS 428, MSIS 430, MSIS 454, MSIS 478\*, MGT 482\*, MSIS 480\**  
*\* only one of MSIS478, MGT 482 or MSIS 480 may count for the concentration.*

## OPERATIONS MANAGEMENT SCIENCE CONCENTRATION: 6 courses (18 credits)


*At least three from: MSIS 425, MSIS 450, MSIS 452, MSIS 454*

*At least two from: MSIS 422, MSIS 455, AF 363*

*Additional choice: MSIS 309, MSIS 414, MSIS 415, MSIS 430, MSIS 461, MSIS 478\*, MSIS 480\*, MGT 482\* Or a class listed above, that is not being previously counted for the concentration.*

*\* only one of MSIS 478, MSIS 480, MGT 482 may count for the concentration.*

## INTERNATIONAL MANAGEMENT CONCENTRATION: 5 courses (15 credits)

MGT 434		MKT 430		AF 455					

*Two from: ECON 334, ECON 335, ECON 336, ECON 372, ECON 435, IR 480, POLSCI 410, MGT 480*

## INFORMATION MANAGEMENT FOR FINANCE CONCENTRATION: 6 courses (18 credits)

AF 325		AF 335		AF 495		MSIS 309			

*At least one from: MSIS 461, MSIS 430*

*Additional choice: AF 425, AF 426, AF 435, AF 445, AF 455, MSIS 414, MSIS 415, MSIS 425, MSIS 427, MSIS 428, MSIS 478\*, MSIS 480\*, MGT 482\* Or a class listed above, that is not being previously counted for the concentration.*

*\* only one of MSIS 478, MSIS 480, MGT 482 may count for the concentration.*

## INFORMATION MANAGEMENT FOR MARKETING CONCENTRATION: 6 courses (18 credits)

MKT 310		MSIS 309							

*At least one from: MSIS 422, MSIS 430, MSIS 461*

*At least two from: MKT 403, MKT 404, MKT 405, MKT 406, MKT 407, MKT 430*

*Additional choice: MSIS 414, MSIS 415, MSIS 425, MSIS 426, MSIS 427, MSIS 454, MSIS 455, MSIS 478\*, MSIS 480\*, MGT 482\* Or a class listed above, that is not being previously counted for the concentration.*

*\* only one of MSIS 478, MSIS 480, MGT 482 may count for the concentration.*

## MANAGEMENT SCIENCE FOR FINANCE CONCENTRATION: 6 courses (18 credits)

AF 325		AF 335		AF 495					

*At least two from: MSIS 422, MSIS 452, MSIS 455*

*Additional choice: AF 425, AF 426, AF 435, AF 445, AF 455, MSIS 309, MSIS 427, MSIS 428, MSIS 450, MSIS 454, MSIS 478\*, MSIS 480\*, MGT 482\* Or a class listed above, that is not being previously counted for the concentration.*

*\* only one of MSIS 478, MSIS 480, MGT 482 may count for the concentration.*

## MANAGEMENT SCIENCE FOR MARKETING CONCENTRATION: 6 courses (18 credits)

MKT 310									

*At least two from: MSIS 422, MSIS 454, MSIS 455*

*At least two from: MKT 403, MKT 404, MKT 405, MKT 406, MKT 407, MKT 430*

*Additional choice: MSIS 309, MSIS 414, MSIS 415, MSIS 426, MSIS 427, MSIS 428, MSIS 450, MSIS 452, MSIS 461, MSIS 478\*, MSIS 480\*, MGT 482\* Or a class listed above, that is not being previously counted for the concentration.*

*\* only one of MSIS 478, MSIS 480, MGT 482 may count for the concentration*